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Most In-demand Skills for Working in Logistics

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It is common knowledge that when applying for a job, employers pay great attention to your personal characteristics. Ability to cope with stress, creativity, logical thinking and other skills are in great demand. Every year big companies tend to hire the most professional specialists. So, a good logistician should possess a big list of skills to enter into the next phase of your career.

At first worth to be considering is the psychological side. People who work with the organization of transport are subjected to moral exhaustion and nervous breakdown. Logisticians need to be able to handle stress and high-intensity environments, as this business is full of unexpected changes. Working conditions influence the success of the teamwork, satisfaction with the process and results of the work. The nature of relationship in the group has the great importance. Work in logistic sphere requires interactions with colleagues because it is too difficult to one person to deal with all the tasks. Therefore, one of the soft skills is teamwork. At the start of your career, it will be useful to train skills in teamwork.

We can state that planning your working day has a great importance because it always makes you focused on your professional task. Knowing how to properly assign your duty improves execution speed and completion success rate. Keep in mind that some issues can be resolved last, and some are of primary importance.

However, many tasks in logistics claim to find the most optimal solution. For example, a logistician should to pave the way with a special washing station for a car with a container from harmful cargoes to complete multiple tasks with a single trip. It is essential for a logistician to have such a skill as logical thinking. It is necessary to form the simplest, but at the same time the safest and least costly routes for the passage of one car or a whole block. Beginners very often start to panic when unexpected problems appear. Nevertheless, in no case should this be done. You need to solve such problems with your head. Working in the logistics sphere requires to stay in touch day and night because the work of many drivers and a successful delivery of cargoes depend on a logistician. So many logisticians aren't able to work in a stressful environment at the beginning of the career. With an experience in the logistics sphere, the ability to cope with stress increases.

Regardless of whether you work with drivers or with clients, you will have to communicate in any case. Communication is one of the most important skills in the logistics industry. Social skills will influence on: the number of active orders, authority in the company. A good speech is one of the priority indicators for the starting salary and a potential boss's disposition towards a logistician. Calling to clients is one of the most relevant requirements. The number of orders depends on the number of calls, and therefore the number of regular customers. On average, for 12 calls, only one client will offer you an order. On the other hand, if you improve your communication skills, the number of orders will triple, as customers will be emotionally disposed towards you.

The next part of article is devoted to the most crucial hard skills in logistic sphere: foreign language proficiency, computer skills and knowledge of the market.

Much attention is given to knowing at least one foreign language. Knowledge of a foreign language is one of the hard

skills. Working with foreign countries (Europe, Asia), English is the most important skill that must be developed at the highest level. Almost all countries know English at least at a basic level. Therefore, English language helps you to cope with language barrier.

Currently, there has been a considerable introduction of new technologies. Older devices are replaced with newer ones. The modernization also did not bypass the logistics side. Possession of a computer and some computer programs is one of the most important skills. Tracking cars, sending necessary documents, calculating the cost of transportation are carried out using special programs. Many companies require at least advanced knowledge of Microsoft Office programs.

Logistics is reaching an ever higher level, which means rising emergency of competitors. Every company wants to maximize the number of orders, customers, and profit and have a good reputation. To stay “afloat” it is necessary to analyze the market. This should be done in order to understand what the cost of transportation should be offered to the client in order to go with your company. Of course, reliability is an important factor. If a client has been working with you for a long time and is satisfied with everything, then he will most likely choose your company. But if the cost of transportation in your company is twice as much as in others, also with a good reputation, then his choice will depend on the price.

So, we can conclude that a perfect logistician should possess special skills: teamwork; planning; logical thinking; ability to cope with stress; communication skills and etc.

Except all these soft skills a good logistician should be good at one of foreign languages to communicate with clients from other countries. Also modern logistician tasks involve modern technologies. So a good logistician should be able to work with different computer programs. Stay strong and develop yourself – this is a slogan of a good worker.